

## TCI POWDER COATINGS

734 Dixon Drive • P.O. Box 13 • Ellaville, GA 31806

800-533-9067 • FAX 229-937-2064



Founded in Ellaville, GA with a modest plant and a portable building that served as the lab and office space, TCI has since expanded to become an international company with a staff of several hundred employees. We bond many of our products onsite, where we have both large batch and small batch production facilities that allow for rapid completion and delivery of smaller orders. In conjunction with our operations in Georgia, we recently expanded and added a manufacturing facility in Canada and have completed an expansion of our Technology Center in Jacksonville, FL. This technical center houses a weathering test facility and conducts the research and development that keeps TCI at the forefront of all powder coating manufacturers.

For more than 25 years, TCI has been a premier powder coating supplier with a strong commitment to people, products, and service. As an industry leader, we dedicate ourselves to developing superior thermoset powder coating powders and providing unparalleled service, as recognized by our many satisfied customers.

Our highly trained technical service and sales teams extend across North America and provide expert advice and assistance to customers of all sizes, from large multinational corporations to independent custom coaters. Our expansive network of distribution centers throughout the United States, Canada, Mexico, Europe and Asia ensure that we have stock powders and products readily available at a moment's notice.

Attached you will find our easy to fill out credit application packet. For your convenience we have converted our application into an editable PDF. You may also electronically sign our credit application. **(The Electronic Signature Option Requires Adobe 11 or Higher)** On the signature line you will need to click on the section and a window will open and prompt you to create an electronic signature. You will have to save this file in a location on your computer for each section that requires a signature. Alternatively, you may print and sign the credit application. Once completed and signed please email the application packet to [tbennett@tcipowder.com](mailto:tbennett@tcipowder.com).

On page 3 of the credit application packet, please indicate which Market Segment best describes your business. (See page 2 for a list of Market Segments). Sales Tax and Sales Tax Exemption Requirements are located on page 5 & 6.



## Market Segment Classification

- **ACE – Agricultural & Construction Equipment**

Ag Equipment  
Construction Equipment  
Cranes & Man Lifts  
Paving & Industrial Equipment

- **ABP – Architectural & Building Products**

Windows & Doors (AAMA)  
Roofing & Siding  
Fencing, Screening & Awning  
Playground Equipment

- **Automotive**

Interior  
Exterior  
Wheel & Wheel Cover  
Underbody & Under Hood

- **Appliance**

Large Appliance  
Small Appliance  
HVAC  
Hot Water Heaters

- **Furniture & Fixtures**

Metal Office Furniture  
Store Shelving & Racking  
Laboratory Furniture & Equipment  
Indoor & Outdoor Furniture

- **General Industrial**

Recreational Vehicles (motorcycles, bicycles, golf carts, etc.)  
Electrical Motor, Switch Gear  
Electrical Cabinets, Enclosures & Transformers  
Containers, Cylinders & Tanks

- **Custom Coater**

RAL  
Color Card  
Custom Color  
OEM Specification

- **Lawn & Garden**

Mowers  
Snow Blowers  
Trimmers  
Tillers



### Credit Application

Please Send Completed Credit Application to: Tina Bennett – Accounts Receivable Email: [tbennett@tcpowder.com](mailto:tbennett@tcpowder.com) or Fax: 229-937-5470.

**Remit to Address for All Payments:**

TCI, Inc.  
P.O. Box 535403  
Atlanta, GA 30353-5403

Orders are shipped FOB Shipping Point. All customers remain on COD until references are approved. Credit Terms are based on information we collect through D&B reports. Please include all phone and fax numbers as well as email addresses.

Company Name/Division of \_\_\_\_\_  
Shipping Address \_\_\_\_\_  
Billing Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_ Purchasing Email \_\_\_\_\_  
Accounts Payable Phone \_\_\_\_\_ Accounts Payable Email \_\_\_\_\_  
Years in Business \_\_\_\_\_ Years at Current Location \_\_\_\_\_

Est. of Initial Order \_\_\_\_\_ lbs. Avg. Subsequent Order \_\_\_\_\_ lbs.  
Est. Monthly Requirement \_\_\_\_\_ lbs. Est. Yearly Requirement \_\_\_\_\_ lbs.

Market Segment \_\_\_\_\_

### Trade References

Name \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Contact \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Contact \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Contact \_\_\_\_\_

TCI Sales Rep \_\_\_\_\_  
Customer Contact \_\_\_\_\_  
Customer Signature \_\_\_\_\_ Title \_\_\_\_\_

**“Certificate of Exemptions are Required for Sales Tax Exempt Applications”**

# Declaration

The signing of this application authorizes TCI, INC. ( "TCI" ) to perform the necessary credit investigation on the above company or individuals. I authorize the above references to release information necessary for TCI to make an informed credit decision. TCI is authorized to make all inquiries deemed necessary to determine my/our creditworthiness. TCI is authorized to answer questions about their credit experience with us, and share this information with other institutions to secure financing.

The information contained herein is submitted by Customer for the purpose of obtaining credit. Customer expressly agrees to make payment in full for the purchases in accordance with the invoice(s). Should Customer default in any such payment. Customer agrees to pay a reasonable attorney's fee and all other costs and expenses incurred by TCI. in the collection of any obligation of Customer pursuant hereto. This agreement shall become effective when accepted by Customer.

By:

Date:

\_\_\_\_\_  
*(Signature: Officer or individual authorized to sign on behalf of the Applicant.)*

Title:

\_\_\_\_\_



## Buyer's Acknowledgment Form Reporting Applicable Sales Tax in Unregistered States

The buyer acknowledges that TCI, Inc. is not registered in the buyer's state to collect sales tax and the buyer shall pay, where applicable, any and all sales tax on products purchased from TCI, Inc.

TCI, Inc is currently registered in the following states to charge applicable sales tax:

- 1) Alabama
- 2) Arkansas
- 3) California
- 4) Florida
- 5) Georgia
- 6) Indiana
- 7) Illinois
- 8) Michigan
- 9) Ohio
- 10) Tennessee
- 11) Texas

A buyer who resides in the above states is required to submit a Sales Tax Exemption Certificate in order to be exempt from any and all applicable sales tax on products purchased from TCI, Inc. TCI requests that you obtain the Sales Tax Exemption Certificate from the State that you are registered in. If you do not have your certificate from your registered State see pages 6-9 for the Uniform Sales & Use Tax Exemption/ Resale Certificate.

By signing below the buyer acknowledges their responsibility to pay any and all applicable sales tax on products purchased from TCI, Inc.

Printed Name \_\_\_\_\_ Date \_\_\_\_\_

Signature \_\_\_\_\_ Title \_\_\_\_\_

# UNIFORM SALES & USE TAX EXEMPTION/RESALE CERTIFICATE - MULTI JURISDICTION

The below-listed states have indicated that this certificate is acceptable as a resale/exemption certificate for sales and use tax, subject to the notes on pages 2-4. The issuer and the recipient have the responsibility to determine the proper use of this certificate under applicable laws in each state, as these may change from time to time.

Issued to Seller \_\_\_\_\_

Address \_\_\_\_\_

I certify that:

Name of Firm (Buyer) \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

is engaged as a registered

Wholesaler

Retailer

Manufacturer

Seller (California)

Lessor (see notes on pages 2-4)

Other (Specify) \_\_\_\_\_

and is registered with the below-listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, or ingredients or components of a new product or service<sup>1</sup> to be resold, leased, or rented in the normal course of business. We are in the business of wholesaling, retailing, manufacturing, leasing (renting) selling (California) the following:

Description of Business \_\_\_\_\_

General Description of tangible property or taxable services to be purchased from the Seller: \_\_\_\_\_

State	State Registration, Seller's Permit, or ID Number of Purchaser	State	State Registration, Seller's Permit, or ID Number of Purchaser
AL <sup>1</sup>		MO <sup>16</sup>	
AR		NE <sup>17</sup>	
AZ <sup>2</sup>		NV	
CA <sup>3</sup>		NJ	
CO <sup>4</sup>		NM <sup>4,18</sup>	
CT <sup>5</sup>		NC <sup>19</sup>	
DC <sup>6</sup>		ND	
FL <sup>7</sup>		OH <sup>20</sup>	
GA <sup>8</sup>		OK <sup>21</sup>	
HI <sup>4,9</sup>		PA <sup>22</sup>	
ID		RI <sup>23</sup>	
IL <sup>4,10</sup>		SC	
IA		SD <sup>24</sup>	
KS		TN	
KY <sup>11</sup>		TX <sup>25</sup>	
ME <sup>12</sup>		UT	
MD <sup>13</sup>		VT	
MI <sup>14</sup>		WA <sup>26</sup>	
MN <sup>15</sup>		WI <sup>27</sup>	

I further certify that if any property or service so purchased tax free is used or consumed as to make it subject to a Sales or Use Tax we will pay the tax due directly to the proper taxing authority when state law so provides or inform the Seller for added tax billing. This certificate shall be a part of each order that we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by thee city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature \_\_\_\_\_

(Owner, Partner, or Corporate Officer)

Title \_\_\_\_\_ Date \_\_\_\_\_

# INSTRUCTIONS REGARDING UNIFORM SALES & USE TAX EXEMPTION CERTIFICATE

To Seller's Customers:

In order to comply with most state and local sales tax law requirements, the Seller must have in its files a properly executed exemption certificate from all of its customers (Buyers) who claim a sales/use tax exemption. If the Seller does not have this certificate, it is obliged to collect the tax for the state in which the property or service is delivered.

If the Buyer is entitled to a sales tax exemption, the Buyer should complete the certificate and send it to the Seller at its earliest convenience. If the Buyer purchases tax free for a reason for which this form does not provide, the Buyer should send the Seller its special certificate or statement.

Caution to Seller:

In order for the certificate to be accepted in good faith by the Seller, Seller must exercise care that the property or service being sold is of a type normally sold wholesale, resold, leased, rented, or incorporated as an ingredient or component of a product manufactured by Buyer and then resold in the usual course of its business. A Seller failing to exercise care could be held liable for the sales tax due in some states or cities. Misuse of this certificate by Seller, lessee, or the representative thereof may be punishable by fine, imprisonment, or loss of right to issue a certificate in some states or cities.

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Notes:

1. Alabama: Each retailer shall be responsible for determining the validity of a purchaser's claim for exemption.
2. Arizona: This certificate may be used only when making purchases of tangible personal property for resale in the ordinary course of business, and not for any other statutory deduction or exemption. It is valid as a resale certificate only if it contains the purchaser's name, address, signature, and Arizona transaction privilege tax (or other state sales tax) license number, as required by Arizona Revised Statutes § 42-5022, *Burden of proving sales not at retail*.
3. California:
  - a) This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to the provisions of Title 18, California Code of Regulations, Section 1668 (Sales and Use Tax Regulation 1668, Resale Certificate).
  - b) By use of this certificate, the purchaser certifies that the property is purchased for resale in the regular course of business in the form of tangible personal property, which includes property incorporated as an ingredient or component of an item manufactured for resale in the regular course of business.
  - c) When the applicable tax would be sales tax, it is the Seller who owes that tax unless the Seller takes a timely and valid resale certificate in good faith.
  - d) A valid resale certificate is effective until the issuer revokes the certificate.
4. Colorado, Hawaii, Illinois, and New Mexico: these states do not permit the use of this certificate to claim a resale exemption for the purchase of a taxable service for resale.
5. Connecticut: This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to Conn. Gen. State §§12-410(5) and 12-411(14) and regulations and administrative pronouncements pertaining to resale certificates.
6. District of Columbia: This certificate is not valid as an exemption certificate. It is not valid as a resale certificate unless it contains the purchaser's D.C. sales and use tax registration number.
7. Florida: The Department of Revenue no longer accepts out-of-state sales tax exemption certificates.
8. Georgia: The purchaser's state-of-registration number will be accepted in lieu of Georgia's registration number when the purchaser is located outside Georgia, does not have nexus with Georgia, and the tangible personal property is delivered by drop shipment to the purchaser's customer located in Georgia.

9. Hawaii: allows this certificate to be used by the seller to claim a lower general excise tax rate or no general excise tax, rather than the buyer claiming an exemption. The no-tax situation occurs when the purchaser of imported goods certifies to the seller, who originally imported the goods into Hawaii, that the purchaser will resell the imported goods at wholesale. If the lower rate or no-tax does not in fact apply to the sale, the purchaser is liable to pay the seller the additional tax imposed. See Hawaii Dept. of Taxation Tax Information Release No. 93-5, November 10, 1993, and Tax Information Release No. 98-8, October 30, 1998.

10. Illinois: Use of this certificate in Illinois is subject to the provisions of 86 Ill. Adm. Code Ch. I, Sec. 130.1405. Illinois does not have an exemption for sales of property for subsequent lease or rental, nor does the use of this certificate for claiming resale purchases of services have any application in Illinois.

The registration number to be supplied next to Illinois on page 1 of this certificate must be the Illinois registration or resale number; no other state's registration number is acceptable.

"Good faith" is not the standard of care to be exercised by a retailer in Illinois. A retailer in Illinois is not required to determine whether the purchaser actually intends to resell the item. Instead, a retailer must confirm that the purchaser has a valid registration or resale number at the time of purchase. If a purchaser fails to provide a certificate of resale at the time of sale in Illinois, the seller must charge the purchaser tax.

While there is no statutory requirement that blanket certificates of resale be renewed at certain intervals, blanket certificates should be updated periodically, and no less frequently than every three years.

11. Kentucky:

- a) Kentucky does not permit the use of this certificate to claim a resale exclusion for the purchase of a taxable service.
- b) This certificate is not valid as an exemption certificate. Its use is limited to use as a resale certificate subject to the provisions of Kentucky Revised Statute 139.270 (Good Faith).
- c) The use of this certificate by the purchaser constitutes the issuance of a blanket certificate in accordance with Kentucky Administrative Regulation 103 KAR 31:111.

12. Maine: This state does not have an exemption for sales of property for subsequent lease or rental.

13. Maryland: This certificate is not valid as an exemption certificate. However, vendors may accept resale certificates that bear the exemption number issued to a religious organization. Exemption certifications issued to religious organizations consist of 8 digits, the first two of which are always "29". Maryland registration, exemption, and direct pay numbers may be verified on the website of the Comptroller of the Treasury at [www.marylandtaxes.com](http://www.marylandtaxes.com).

14. Michigan: This certificate is effective for a period of four years unless a lesser period is mutually agreed to and stated on this certificate. It covers all exempt transfers when accepted by the seller in "good faith" as defined by Michigan statute.

15. Minnesota:

- a) Minnesota does not allow a resale certificate for purchases of taxable services for resale in most situations.
- b) Minnesota allows an exemption for items used only once during production and not used again.

16. Missouri:

- a) Purchasers who improperly purchase property or services sales-tax free using this certificate may be required to pay the tax, interest, additions to tax, or penalty.
- b) Even if property is delivered outside Missouri, facts and circumstances may subject it to Missouri tax, contrary to the second sentence of the first paragraph of the above instructions.

17. Nebraska: A blanket certificate is valid for 3 years from the date of issuance.

18. New Mexico: New Mexico: For transactions occurring on or after July 1, 1998, New Mexico will accept this certificate in lieu of a New Mexico non-taxable transaction certificate and as evidence of the deductibility of a sale of tangible personal property provided:

- a) this certificate was not issued by the State of New Mexico;
- b) the buyer is not required to be registered in New Mexico; and
- c) the buyer is purchasing tangible personal property for resale or incorporation as an ingredient or component of a manufactured product.

19. North Carolina: This certificate is not valid as an exemption certificate if signed by a person such as a contractor who intends to use the property. Its use is subject to G.S. 105-164.28 and any administrative rules or directives pertaining to resale certificates.



20. Ohio:

- a) The buyer must specify which one of the reasons for exemption on the certificate applies. This may be done by circling or underlining the appropriate reason or writing it on the form above the state registration section. Failure to specify the exemption reason will, on audit, result in disallowance of the certificate.
- b) In order to be valid, the buyer must sign and deliver the certificate to the seller before or during the period for filing the return.

21. Oklahoma: Oklahoma would allow this certificate in lieu of a copy of the purchaser's sales tax permit as one of the elements of "properly completed documents" which is one of the three requirements which must be met prior to the vendor being relieved of liability. The other two requirements are that the vendor must have the certificate in his possession at the time the sale is made and must accept the documentation in good faith. The specific documentation required under OAC 710-65-7-6 is:

- a) Sales tax permit information may consist of:
  - (i) A copy of the purchaser's sales tax permit; or
  - (ii) In lieu of a copy of the permit, obtain the following:
    - \* Sales tax permit number; and
    - \* The name and address of the purchaser;
- b) A statement that the purchaser is engaged in the business of reselling the articles purchased;
- c) A statement that the articles purchased are purchased for resale;
- d) The signature of the purchaser or a person authorized to legally bind the purchaser; and
- e) Certification on the face of the invoice, bill, or sales slip, or on separate letter, that said purchaser is engaged in reselling the articles purchased.

Absent strict compliance with these requirements, Oklahoma holds a seller liable for sales tax due on sales where the claimed exemption is found to be invalid, for whatever reason, unless the Tax Commission determines that purchaser should be pursued for collection of the tax resulting from improper presentation of a certificate.

22. Pennsylvania: This certificate is not valid as an exemption certificate. It is valid as a resale certificate only if it contains the purchaser's Pennsylvania Sales and Use Tax eight-digit license number, subject to the provisions of 61 PA Code §32.3.

23. Rhode Island: Rhode Island allows this certificate to be used to claim a resale exemption only when the item will be resold in the same form. It does not permit this certificate to be used to claim any other type of exemption.

24. South Dakota: Services which are purchased by a service provider and delivered to a current customer in conjunction with the services contracted to be provided to the customer are claimed to be for resale. Receipts from the sale of a service for resale by the purchaser are not subject to sales tax if the purchaser furnishes a resale certificate which the seller accepts in good faith. In order for the transaction to be a sale for resale, the following conditions must be present:

- (a) The service is purchased for or on behalf of a current customer;
- (b) The purchaser of the service does not use the service in any manner; and
- (c) The service is delivered or resold to the customer without any alteration or change.

25. Texas: Items purchased for resale must be for resale within the geographical limits of the United States, its territories, and possessions.

26. Washington:

- a) Blanket resale certificates must be renewed at intervals not to exceed four years;
- b) This certificate may be used to document exempt sales of "chemicals to be used in processing an article to be produced for sale."
- c) Buyer acknowledges that the misuse of the tax due, in addition to the tax, interest, and any other penalties imposed by law.

27. Wisconsin: Wisconsin allows this certificate to be used to claim a resale exemption only. It does not permit this certificate to be used to claim any other type of exemption.